

## Message Text

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PAGE 01 STATE 003612

64  
ORIGIN SS-25

INFO OCT-01 ISO-00 SSO-00 NSCE-00 /026 R

DRAFTED BY EUR/CE:JPBECKER:BJR

APPROVED BY THE SECRETARY

EUR/CE:RDDAVIS

EUR:AAHARTMAN

C:HSONNENFELDT

S/S-O:LMATTESON

EB/EWT:MLORIMER

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O R 080303Z JAN 75

FM SECSTATE WASHDC

TO AMEMBASSY BERLIN IMMEDIATE

INFO AMEMBASSY BONN

USMISSION USBERLIN

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EXDIS

E.O. 11652: GDS

TAGS: ETRD, OVIP, GE, US, BEXP, PFOR

SUBJECT: GDR DEPUTY FOREIGN TRADE MINISTER BEIL'S VISIT

REF: (A) BERLIN 5000; (B) BERLIN 6150

FOR COOPER FROM HARTMAN

1. BERLIN'S 5000 PROVIDES A GOOD OPPORTUNITY TO REVIEW THE BIDDING ON THE PROPOSED BEIL VISIT AND TO ASSESS THE POSSIBLE RESULTS OF SUCH A VISIT. IT IS PARTICULARLY OPPORTUNE THAT WE DO THIS BEFORE YOU BEGIN YOUR CALLS AT THE MINISTRY OF FOREIGN AFFAIRS AND ELSEWHERE IN THE GDR HIERARCHY.

2. THE DEPARTMENT HAS STUDIED THIS MATTER CAREFULLY AND HAS CONFIDENTIAL

CONFIDENTIAL

PAGE 02 STATE 003612

CONCLUDED THAT WHILE THERE IS NO OBJECTION IN PRINCIPLE TO

THE VISIT, IT SHOULD BE TIMED SO AS TO HAVE A POSITIVE  
EFFECT ON OUR RELATIONS WITH THE GDR. THE VISIT SHOULD  
ALSO TAKE PLACE IN THE FRAMEWORK OF OTHER DEVELOPMENTS IN  
US-GDR RELATIONS SO THAT IT WILL NOT BE MISINTERPRETED IN  
THE US OR BY OUR ALLIES, OR BY THE GDR AND ITS ALLIES.

3. ACCORDINGLY, THE EMBASSY SHOULD INFORM THE GDR FORMALLY  
(AND YOU SHOULD AMPLIFY OUR POSITION IN YOUR SUBSEQUENT

CALLS) THAT THE DEPARTMENT HAS REVIEWED THIS MATTER AT VERY  
HIGH LEVELS AND HAS BEEN GLAD TO LEARN THAT BEIL WOULD  
CONSIDER HIS TRIP AS ONLY AN ORIENTATION VISIT, AS OPPOSED  
TO A TRIP OF SOMEWHAT LARGER DIMENSIONS AS INDICATED  
PREVIOUSLY. THE DEPARTMENT BELIEVES THAT SUCH A VISIT  
WOULD SERVE A MUTUALLY USEFUL PURPOSE AT A LATER DATE,  
AFTER BOTH SIDES HAVE DEVELOPED SOME EXPERIENCE IN THE  
CONDUCT OF THEIR RELATIONS. AT THIS POINT, HOWEVER, THE  
US BELIEVES THAT AN EARLY HIGH LEVEL VISIT COULD LEAD  
TO FALSE EXPECTATIONS. FOR THE PRESENT, WE BELIEVE THAT  
THE TWO SIDES SHOULD CONCENTRATE THEIR BILATERAL EFFORTS  
ON THE NEGOTIATION OF A CONSULAR AGREEMENT AND TO MAKING  
SOME HEADWAY ON SUCH MATTERS AS THE LIST OF HUMANITARIAN  
CASES BEFORE WE CONSIDER HIGH LEVEL VISITS. IT WOULD NOT  
BE NECESSARY, IN OUR JUDGMENT, TO COMPLETE THE CONSULAR  
AGREEMENT BEFORE A HIGH LEVEL VISIT COULD TAKE PLACE,  
BUT SUBSTANTIAL PROGRESS ON A CONSULAR AGREEMENT AS WELL AS  
OTHER MATTERS WOULD CREATE AN ATMOSPHERE IN WHICH A HIGH  
LEVEL VISIT WOULD BE MEANINGFUL AND CONSTRUCTIVE FOR BOTH  
SIDES.

4. WE PLAN TO PASS THE SUBSTANCE OF THE ABOVE TO THE GDR  
EMBASSY HERE ON AN APPROPRIATE OCCASION AND WILL KEEP THE  
EMBASSY INFORMED OF ANY FURTHER DEVELOPMENTS. IT WOULD  
BE HELPFUL IF YOU COULD REPORT ANY REACTION BY YOUR GDR  
CONTACTS. KISSINGER

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## Message Attributes

**Automatic Decaptoning:** Z  
**Capture Date:** 01 JAN 1994  
**Channel Indicators:** n/a  
**Current Classification:** UNCLASSIFIED  
**Concepts:** TRADE, ITINERARY, MINISTERIAL VISITS  
**Control Number:** n/a  
**Copy:** SINGLE  
**Draft Date:** 08 JAN 1975  
**Decaption Date:** 28 MAY 2004  
**Decaption Note:** 25 YEAR REVIEW  
**Disposition Action:** RELEASED  
**Disposition Approved on Date:**  
**Disposition Authority:** ElyME  
**Disposition Case Number:** n/a  
**Disposition Comment:** 25 YEAR REVIEW  
**Disposition Date:** 28 MAY 2004  
**Disposition Event:**  
**Disposition History:** n/a  
**Disposition Reason:**  
**Disposition Remarks:**  
**Document Number:** 1975STATE003612  
**Document Source:** CORE  
**Document Unique ID:** 00  
**Drafter:** JPBECKER:BJR  
**Enclosure:** n/a  
**Executive Order:** GS  
**Errors:** N/A  
**Film Number:** D750007-0140  
**From:** STATE  
**Handling Restrictions:** n/a  
**Image Path:**  
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**Legacy Key:** link1975/newtext/t19750169/aaaacikk.tel  
**Line Count:** 96  
**Locator:** TEXT ON-LINE, ON MICROFILM  
**Office:** ORIGIN SS  
**Original Classification:** CONFIDENTIAL  
**Original Handling Restrictions:** EXDIS  
**Original Previous Classification:** n/a  
**Original Previous Handling Restrictions:** n/a  
**Page Count:** 2  
**Previous Channel Indicators:** n/a  
**Previous Classification:** CONFIDENTIAL  
**Previous Handling Restrictions:** EXDIS  
**Reference:** 75 BERLIN 5000, 75 BERLIN 6150  
**Review Action:** RELEASED, APPROVED  
**Review Authority:** ElyME  
**Review Comment:** n/a  
**Review Content Flags:**  
**Review Date:** 27 MAY 2003  
**Review Event:**  
**Review Exemptions:** n/a  
**Review History:** RELEASED <27 MAY 2003 by SmithRJ>; APPROVED <06 OCT 2003 by ElyME>  
**Review Markings:**

Margaret P. Grafeld  
Declassified/Released  
US Department of State  
EO Systematic Review  
05 JUL 2006

**Review Media Identifier:**  
**Review Referrals:** n/a  
**Review Release Date:** n/a  
**Review Release Event:** n/a  
**Review Transfer Date:**  
**Review Withdrawn Fields:** n/a  
**Secure:** OPEN  
**Status:** NATIVE  
**Subject:** GDR DEPUTY FOREIGN TRADE MINISTER BEIL'S VISIT  
**TAGS:** ETRD, OVIP, BEXP, PFOR, GC, US, (BEIL)  
**To:** BERLIN  
**Type:** TE  
**Markings:** Margaret P. Grafeld Declassified/Released US Department of State EO Systematic Review 05 JUL 2006